

Nutanix Consultant will carry out a series of discovery workshops and current state assessment with the key stakeholders. The objective is to better understand the Customer's operating environment and current requirements in order to provide guidance through aligning best practice and consultant's experience with the current SAP on Nutanix environment.

Nutanix will work with the Customer using a collaborative approach, allowing the Customer to gather knowledge and experience with provisioning Nutanix infrastructure.

KEY TASKS AND ACTIVITIES

The Consultant will review the Customer's environment and provide concrete, actionable recommendations to optimize its existing Virtual Infrastructure, including referencing to Nutanix recommended best practices.

The following key activities will be carried out by Nutanix Consultant during this phase:

- Current state assessment of Customer's SAP environment
 - o Gathering configuration details
 - o Collecting inventory, configuration and usage data and metrics
 - o Reviewing the values for the given configuration
- Elicit any alteration in the customer requirements
- Understand how the environment may be configured or optimized tobetter suit any changed requirements
- Analysis and recommendation
 - Identify potential opportunities to optimize configuration and improve overall performance based upon Nutanix's recommended practices, including current network configuration in support of current in-operation Virtual Infrastructure
 - o Conduct an interactive workshop to facilitate knowledge transfer on the recommended best practices
 - o Creation of SAP on Nutanix Review Report based on the Customer's current operating environment



ASSUMPTIONS

- All relevant Customer's stakeholders must be available to attend the discovery interviews/ workshop sessions.
- Customer adheres to "Customer Responsibilities" stated below.
- These service offerings can be used for SAP on HANA, SAP on SQL and SAP on Oracle.

DELIVERABLES

- SAP on Nutanix Review Report
- Completion of a Read-Out Session, based upon findings and next steps in the SAP on Nutanix Review Report



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