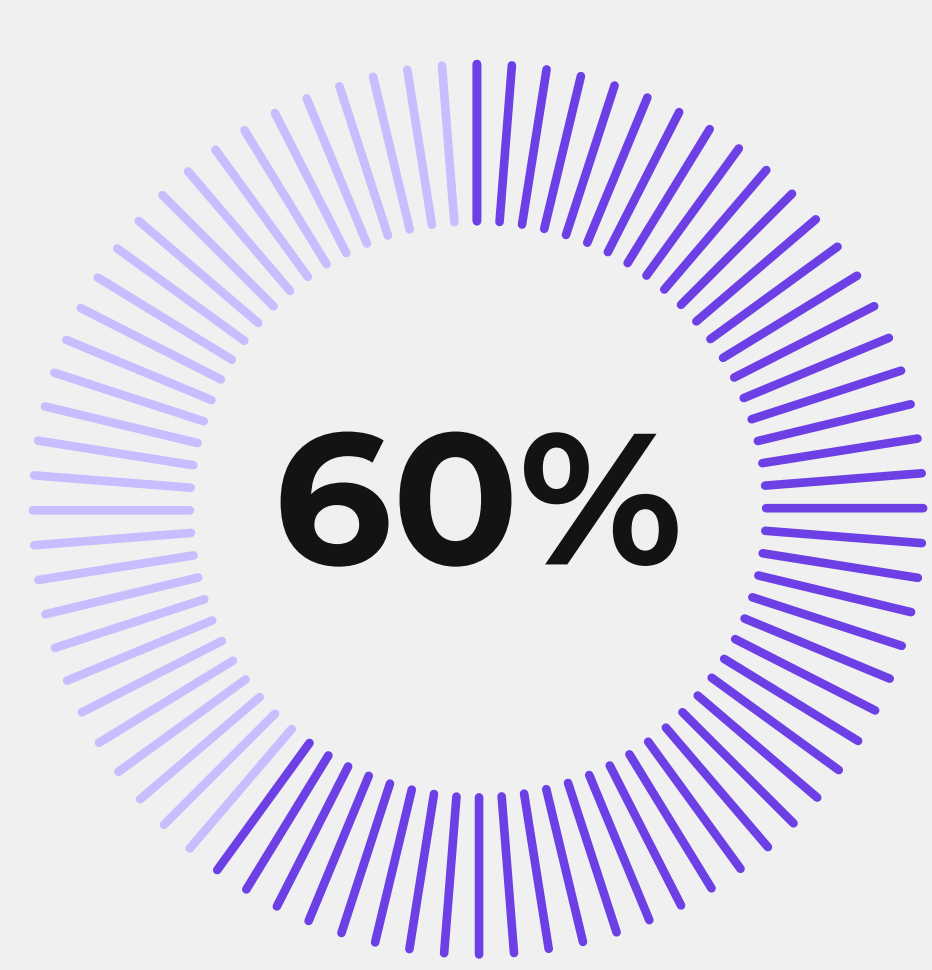


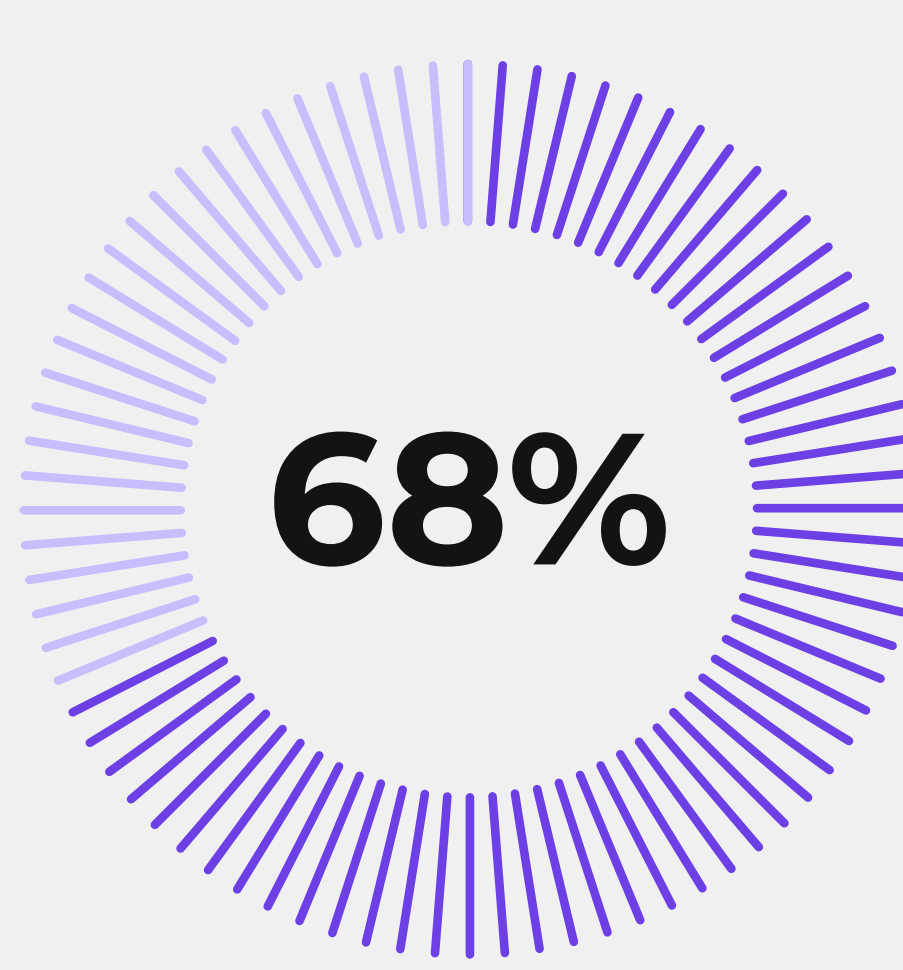
# From Complexity to Clarity Simplify Hybrid Cloud with Dell and Nutanix

Dell XC Plus and Nutanix Cloud Platform streamlines your hybrid cloud operations, increase efficiency, and enable you to support traditional and modern applications including AI.

## Enterprise IT Operations are Increasingly Complex

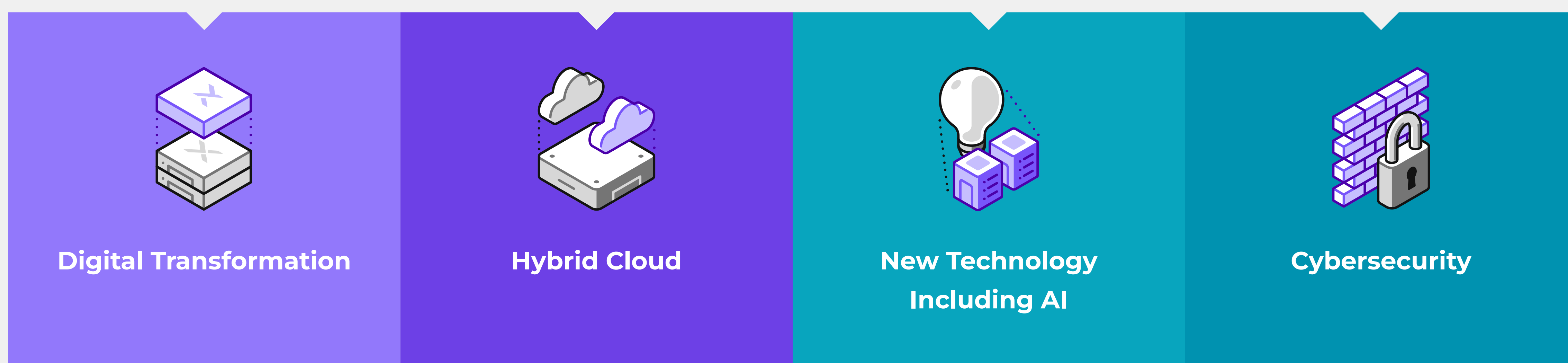


Agree that IT environment has become more complex over the last two years<sup>1</sup>



Recognize that IT infrastructure complexity slows down IT operations and digital initiatives<sup>2</sup>

### Many Factors are Increasing Complexity

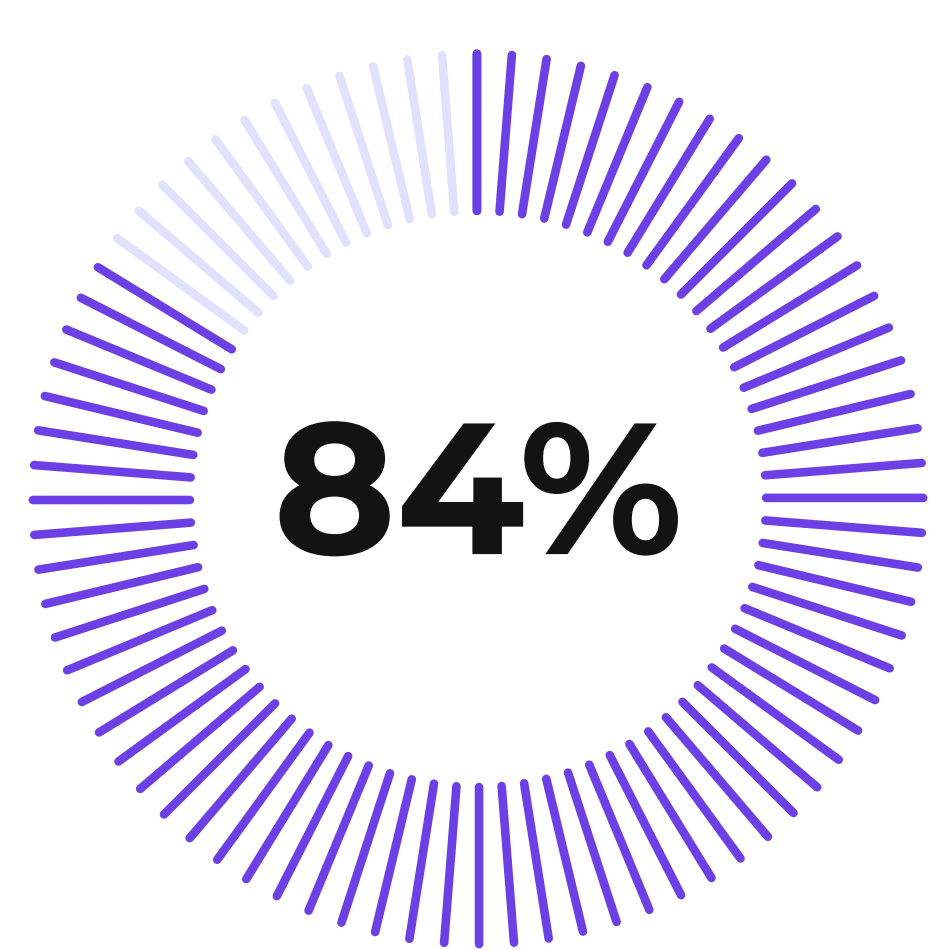


### While Conflicting Objectives Amplify Challenges

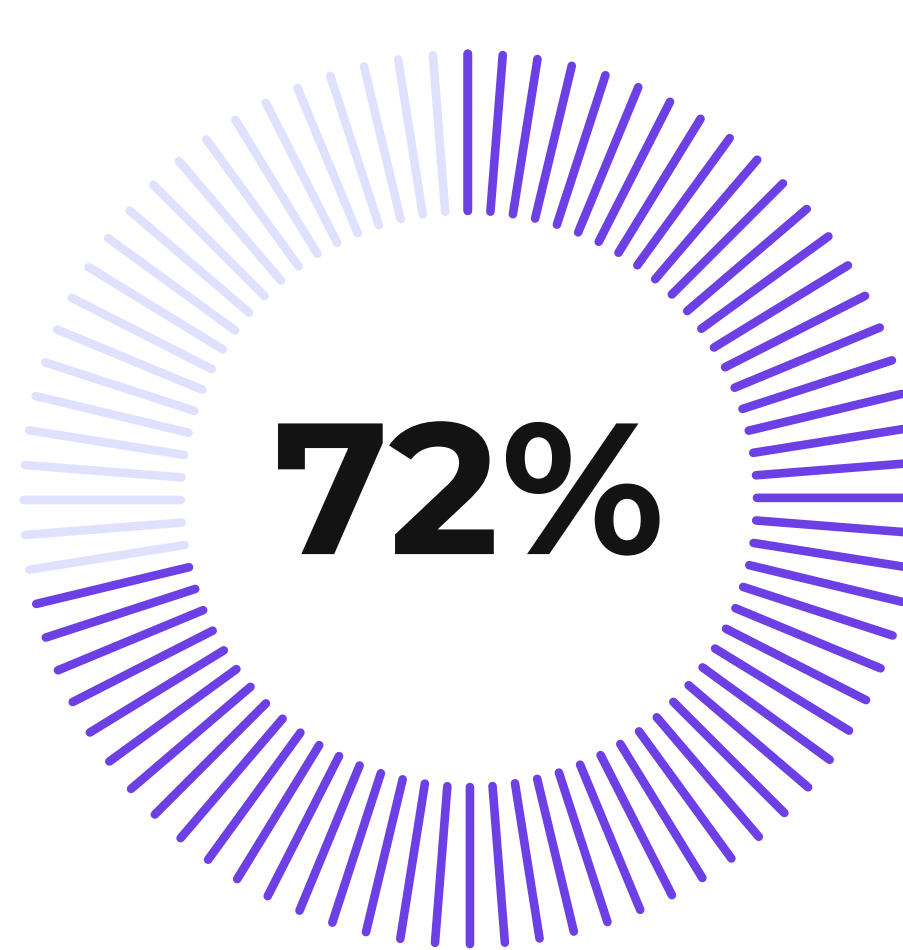
Objective	Increase scale and performance	Expand IT surface area	Support next-gen capabilities like AI
Conflicting Objective	Decrease costs	Minimize security risks	Optimize existing applications

Unnecessary complexity creates unforeseen risks, drives up costs, and delays new initiatives.

## Enterprises are Embracing Hybrid to Satisfy Dynamic Business Needs

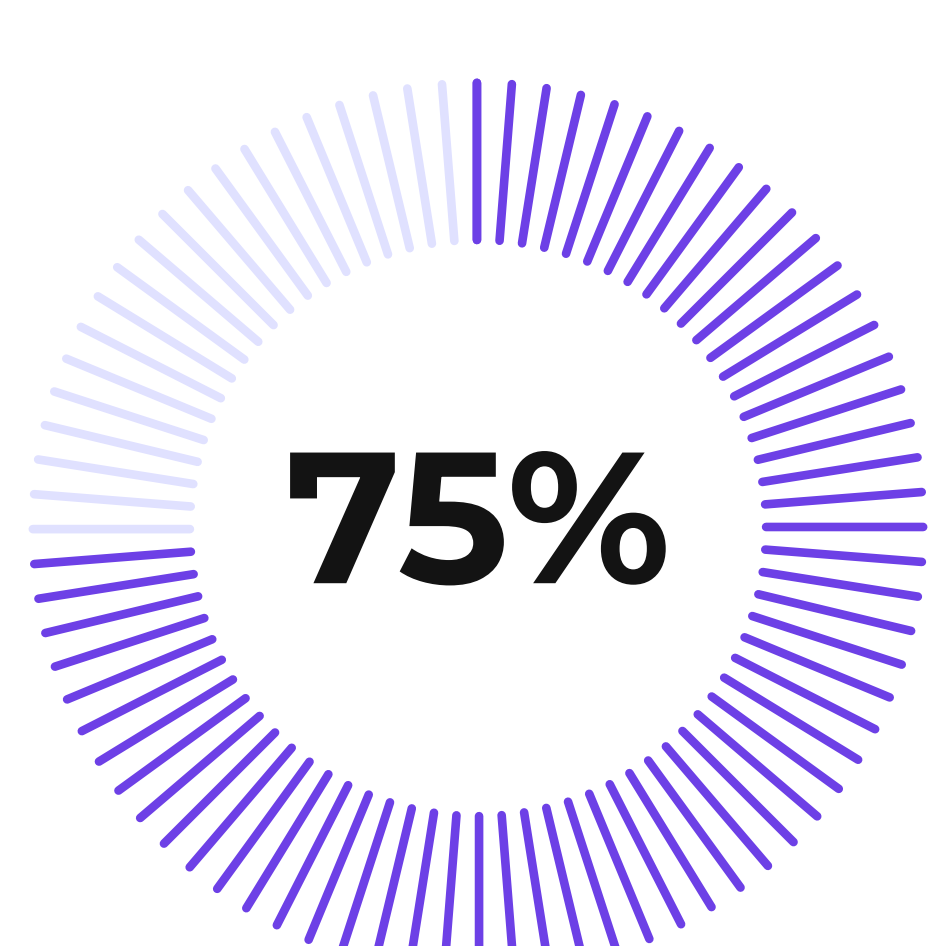


Run at least some applications in a hybrid cloud<sup>3</sup>



Run business-critical applications in a hybrid cloud<sup>3</sup>

### At the Cost of Increased Complexity

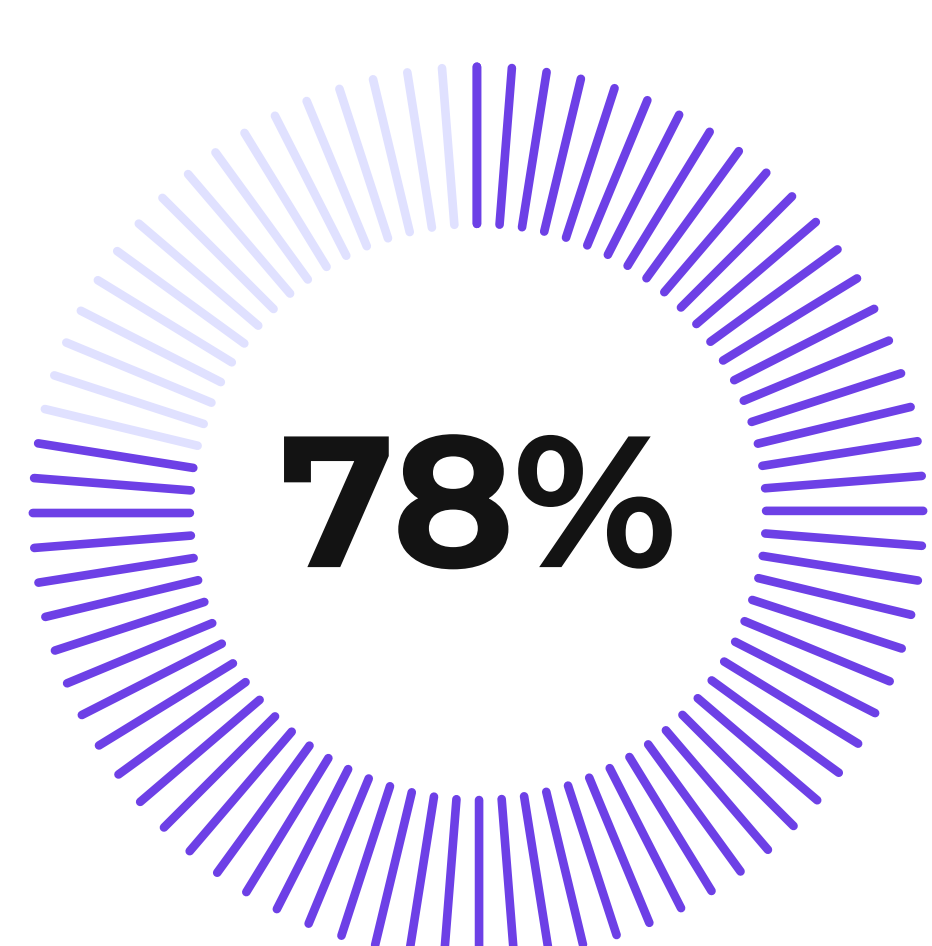


Face challenges with data portability across locations<sup>4</sup>

Running in a hybrid environment does not mean you are operating applications and services effectively or optimally. Many teams face challenges due to:

- ✓ Lack of data portability
- ✓ Increased operational complexity
- ✓ Further cost increases

### While Struggling to Accommodate AI

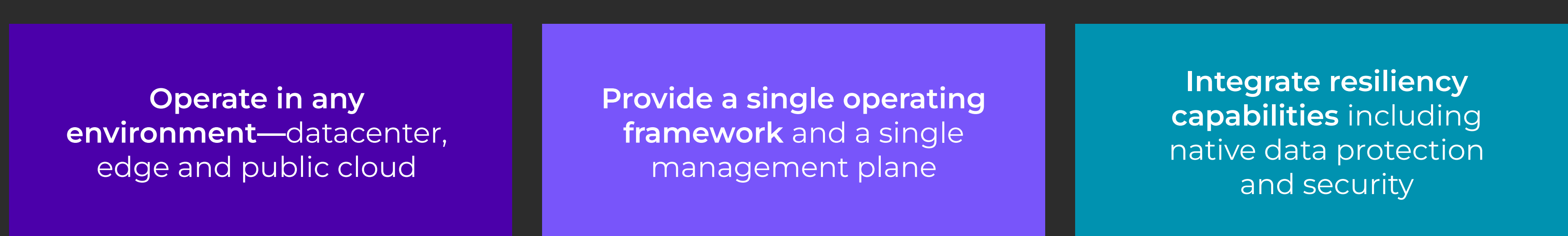


Prefer to run AI apps on-premises<sup>4</sup>

A simple, modern, and integrated IT infrastructure that delivers a consistent experience across locations while supporting traditional and modern applications should be the basis for an effective hybrid infrastructure strategy.

## Purpose-Built Hybrid Cloud

### Simplifying your environment and automating IT operations



Simplifying your environment and automating IT operations with a purpose-built hybrid cloud platform boosts productivity and enables your teams to focus on the KPIs and tasks that matter.

## Dell + Nutanix: Simplify Hybrid Cloud Adoption

Dell XC Plus combines the reliability of Dell's XC hardware with the proven hybrid multicloud capabilities of Nutanix Cloud Platform, enabling you to run your apps and data anywhere and taking the pain and complexity out of hybrid cloud operations.

### Nutanix

#### Nutanix Cloud Platform

- ✓ Complete infrastructure platform
- ✓ Enterprise data services
- ✓ Support for VM and container operations
- ✓ Extends across datacenter, edge and public cloud
- ✓ Choice of hypervisor, including Nutanix AHV

### Dell

#### XC Hardware

- ✓ Built on Dell PowerEdge servers
- ✓ Powered by Intel Xeon processors
- ✓ Fully pre-configured and validated
- ✓ A single platform for processing, memory, networking and storage
- ✓ Six configurations to choose from to address diverse requirements

### Dell XC Plus Solution Benefits

- ✓ Ideal for datacenter, cloud and edge
- ✓ Accelerate application deployment times
- ✓ Optimized performance for traditional and modern apps
- ✓ Flexible configurations to address any need
- ✓ Subscription options based on monthly usage for more flexible consumption
- ✓ Scale capacity and performance linearly and pay-as-you-grow
- ✓ Combat complexity with consistent, streamlined operations
- ✓ Rich data is stored on cluster for optimal performance
- ✓ Built-in security and data protection
- ✓ Dell support and deployment services make it easy to get started

Take the complexity out of your hybrid cloud operations with Dell XC Plus.

## Ready to Find Out More?

Dell XC Plus combines the reliability of Dell's XC hardware with the proven hybrid multicloud capabilities of Nutanix Cloud Platform, enabling you to run your apps and data anywhere and taking the pain and complexity out of hybrid cloud operations.

[ESG Showcase Paper](#)

<sup>1</sup>Enterprise Strategy Group Research Report, 2025 Technology Spending Intentions Survey, December 2024

<sup>2</sup>Enterprise Strategy Group Research Report, Navigating the Cloud and AI Revolution: The State of Enterprise Storage and HCI, March 2024

<sup>3</sup>Enterprise Strategy Group Complete Survey Results, Understanding Workload, Application, and Data Deployment and Migration Decision-making, July 2024

<sup>4</sup>Enterprise Strategy Group, a division of TechTarget, Inc.