

Nutanix Starter Kit Overview

The Nutanix Starter Kit provides customers new to Nutanix the quickest and easiest way to get started with the [Nutanix Cloud Platform](#). It includes our leading hybrid cloud platform, integrated virtualization, and one-click management, along with optional deployment and migration services to accelerate time-to-value, and education vouchers to get IT staff the skills they need to maximize the value of their investment.

The Nutanix Starter Kit can be deployed on any hardware within the Nutanix hardware compatibility list or on supported public or service provider clouds.

Key Features

- **Freedom of Choice:** Run the hypervisor of your choice on hardware of your choice, on-premises, or in the cloud of your choice
- **World-Class Support:** Nutanix customers endorse our support with an average 90+ NPS for 5 years
- **One-Click Simplicity:** Intelligent management and automation improve productivity and reduce manual tasks
- **Secure Platform:** Protect your operations with a resilient self-healing platform, built-in encryption, data protection, and disaster recovery capabilities

Starter Kit Summary

Nutanix Cloud Platform Software	Deployment and Migration Services*	Education and Certification
<p>Includes</p> <ul style="list-style-type: none"> • Nutanix Cloud Infrastructure Pro • Nutanix Cloud Manager Starter <p>Rich data services, integrated virtualization with AHV, resilience and management features with infrastructure AIOps: monitoring, planning, rightsizing and low code automation.</p> <p>Visit our software options page for a full list of features included with Nutanix Cloud Infrastructure Pro and Nutanix Cloud Manager Starter.</p>	<p>Includes</p> <ul style="list-style-type: none"> • Cluster Deployment at single site for up to eight (8) nodes for expert deployment of the Nutanix Cloud Platform** on your choice of supported hardware platforms. • FastTrack for Intelligent Operations for initial configuration, customization, and integration of Prism (Nutanix Cloud Manager Intelligent Operations). • FastTrack for Move to deploy and configure Nutanix Move and a single VM source and destination, enabling VM migration from other hypervisors and platforms. 	<p>Includes</p> <ul style="list-style-type: none"> • Nutanix Certified Professional (NCP) exam voucher for three (3) students with single attempt for each student. • Three (3) individual seats for Nutanix Certified Professional* - Multicloud Infrastructure (NCP-MCI) class, with virtual instructor-led (vILT). Includes three (3) individual seats and exam voucher for three (3) students with single attempt for each student.

Attractively priced with built-in promotional incentive.

* Note: Partners may offer equivalent deployment and migration services in place of Nutanix-offered services. Virtual instructor-led class not included if Nutanix-delivered services are not included.
 ** Cluster deployment with AHV on-premises is included as part of the Starter Kit. For deployment on ESXi/Hyper-V or for deployment on AWS/Azure, or for other additional capabilities please contact your Nutanix Partner.

Starter Kit Support Options

Product Code	Product Description
SWB-NSK-PR	Nutanix Starter Kit with Production Level Support
SWB-NSK-MC	Nutanix Starter Kit with Mission Critical Level Support
SWB-NSK-FP	Nutanix Starter Kit with Federal Production Level Support
SWB-NSK-FM	Nutanix Starter Kit with Federal Mission Critical Level Support

For more information on the different support levels, visit our [Support Programs](#) page.

Terms & Conditions
<ul style="list-style-type: none"> • Net new Nutanix customers only • Maximum of one Starter Kit per customer • Available now for a limited time

For additional information, visit us at [Nutanix.com](https://www.nutanix.com) or contact your nearest [Nutanix partner](#).

** Cluster deployment with AHV on-premises is included as part of the Starter Kit. For deployment on ESXi/Hyper-V or for deployment on AWS/Azure, or for other additional capabilities please contact your Nutanix Partner.

Terms & Conditions
<ul style="list-style-type: none"> • Pricing based on CPU cores, minimum 72 cores and maximum 192 cores per Starter Kit • Starter Kit cannot be deconstructed, no credit available for kit components not consumed • Deployment and migration services may be substituted by equivalent partner-delivered implementation and migration services • Price incentive is one-time only and not available at the time of renewal, renewal pricing will be based off standard software prices without one-time bundle incentive • Available in term lengths of 12-60 months, services and education components must be utilized within 12 months from purchase
Suggested Use Cases/Workload
<ul style="list-style-type: none"> • General Virtualization: Explore integrated virtualization with AHV to reduce costs and uncertainty. Learn more at Nutanix.com/vmaware • Databases and Mission-Critical Applications: Give your databases and mission critical applications the performance they need plus the availability, security and simplicity of the Nutanix Cloud Platform • End User Computing: Scalable, Reliable, and Secure EUC with built-in disaster recovery • Infrastructure Applications: Deploy Microsoft Exchange, Active Directory, SharePoint, and other enterprise applications on the Nutanix Cloud Platform • Cloud Migration: Deploy the Nutanix Starter Kit in the public cloud to get an easy way to lift-and-shift applications to AWS or Azure** • Cloud Native Apps: Develop and deploy cloud-native apps on a scalable cloud platform with integrated data services**